

These three advisers have put to  
selling property to fund retirement  
track and buying property to re

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## ALAN SOLOMONS

ALPHA INVESTMENTS &  
FINANCIAL PLANNING

London's Alpha Investments & Financial Planning is helping an at-retirement couple to preserve pension assets and reduce inheritance tax (IHT).

The husband, 68, works full-time in his company and expects to retire next year. The wife, 69, retired five years ago.

They have £1.3 million in properties, including their £700,000 home. The husband has pensions worth £297,000 (from which tax-free cash has already been taken), and they have £76,000 in bank deposits and £24,000 in ISAs.

Their objectives are to have a comfortable retirement, spending time at their flat in Florida as well as travelling in Europe, and to gift £50,000 to each of their five grandchildren.

"I pointed out that running down pension assets will increase potential inheritance tax as pensions are outside the estate for IHT," said director Alan Solomons. "We're now going to sell two properties instead of one and put the money in offshore bonds and ISAs. This will generate £20,000 per annum tax-free for 20 years as opposed to £13,000 net of expenses and tax."

Both remaining properties will be changed to tenants in common owned 50:50 and their wills amended so that their share is inherited by children or grandchildren on first death. This gets potential growth on half the property out of their estate. ■